



**NJLA Executive Board  
Special Meeting  
January 26, 2021  
10:30am  
via Zoom**

## **MINUTES**

### **Call to Order – Jen Schureman Brenner, President**

The President calls the meeting to order at 3:31pm

**Present:** Jen Schureman Brenner, Danielle Cesena, Leslin Charles, Pham Condello, Kate Jagers, Allan Kleiman, Juliet Machie, Adriana Mamay, Laverne Mann, Samantha McCoy, Will Porter, Jessica Trujillo, Leah Wagner, John Wallace, Kerry Weinstein

**Absent:** Corey Fleming, Eileen Palmer, Selwa Shamy

### **NJLA Conference Contract with Harrah's – Jen Schureman Brenner, President**

Jen presents information from a meeting she called with Kim Lyons, Juliet Machie, co-chairs of the Conference Committee, co-chairs of the Finance Committee, Samantha McCoy, and Kate Jagers, which included the following:

- Harrah's has agreed to allow NJLA out of its 2021 contract without penalty if NJLA agrees to extend the contract terms to 2023 and 2024.
- Kim recommends extending the contract terms to additionally include 2025, citing the excellent concessions and rates to which both parts have previously agreed
- In the negotiations, Kim recommends asking for improved wireless internet connectivity

Samantha McCoy moves to authorize Kim Lyons to negotiate an additional three-year contract with Harrah's to include the existing \$79 room rate. Allan Kleiman seconds. Discussion includes the benefits of seeking additional years on the contract, as well as NJLA's response to some members' disapproval of the location. With all in favor, the motion passes.

Jen and Juliet will communicate with Kim to begin the negotiation process. Once terms are negotiated, the Board can formally determine the platform (virtual, in-person) that Conference will use for 2021.

### **2021 Conference Registration Rates – Pham Condello, Conference Committee Chair**

A proposal is presented to the Board that includes recommended rates for attendee registration for the 2021 Conference. Rates were calculated by decreasing rates by 25% and then adding \$5 to cover fees. The final rates proposed are:

- Member rate: One-day \$100 / Two-day \$155
- Non-member rate: One-day \$125 / Two-day \$205
- Student/Retiree: One-day \$55 / Two-day \$80

Allan Kleiman moves to approve the 2021 Conference registration rates as proposed by the NJLA Conference Committee. Will Porter and Laverne Mann second, and the motion passes.

Discussion includes support for a hardship rate and/or using money in NJLA's scholarship fund to cover expenses for those experiencing hardship, but no amendment or additional motion is brought forward.

Allan Kleiman moves to adjourn at 3:53pm

*Respectfully submitted by Kate Jagers*